GREG.COM

2021



1700+

Numbers of Employees



32

Numbers of Dealerships



2009

First dealerships in the U.S.



< 1%

Returns Yearly



#2 PRE-OWNED

CAR DEALERSHIP IN FLORIDA FROM AUTOMOTIVE REPORTS



10P 10

INDEPENDENT DEALERSHIPS
IN THE U.S. FROM AUTOMOTIVE REPORTS

HOW LONG HAS HGREG.COM BEEN IN BUSINESS?

Greg Hairabedian opened his first car dealership in 1993. Since then, HGreg.com has helped over a million customers in Canada and the U.S. drive home happy in a new vehicle. Having worked alongside his father for years, John Hairabedian was promoted to president of HGreg.com in 2014. Under John's leadership, the business has expanded its presence in Florida from two dealerships to a total of eight.

WHERE IS HGREG.COM LOCATED?

HGreg operates 32 dealerships in North America, including 20 in Quebec, offering both pre-owned and new vehicles. Its first U.S. store was opened in 2009 in Hallandale, FL. Four years later, this facility was relocated to a bigger location in Doral, FL, which is now the flagship store.

Eight other car stores in the Sunshine State include pre-owned supercenters in Broward, Miami, Orlando, Palm Beach, Tampa and the luxury dealership Lux in Pompano Beach. New car dealerships include Nissan Delray and Nissan Kendall, plus Nissan Buena Park, Nissan Puente Hills and Infiniti Monrovia, which were all part of HGreg's recent expansion into the Golden State, California.

WHAT IS HGREG.COM?

HGreg.com is a growing network of car dealerships across North America, offering a redefined car buying experience for high quality pre-owned vehicles at the best price. HGreg.com is committed to simplifying the car buying process through its core values of excellence in customer service, transparency, smart use of technology and a refreshing customer-focused philosophy, all supported by a passionate team of more than 1.700 car lovers.

HOW IS HGREG.COM REDEFINING THE CAR BUYING EXPERIENCE?

Starting with the market's biggest inventory, no-commission salespeople and no-haggle pricing, HGreg.com has always sought ways to disrupt the status quo that benefit the customer. That's why they now offer the convenience of buying any of their rigorously-inspected cars either in-store or fully online with free home delivery (within 30 miles). They also deliver the most flexible financing by working with over 15 banks. HGreg.com's most recent break with tradition has been the opening of five new car stores that enable customers to buy a brand new car at the price of a pre-owned one. And because HGreg.com is passionate about everyone being satisfied, all customers get a 3-day money-back guarantee.

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